Overview

Today, voice and data services are more a part of IT strategy than ever before. As such, our **EDGE**connect™ program takes a holistic view of your environment to ensure solutions that support the business in a cost-effective manner. We guide clients through a unique process — from solution design to ongoing account management — meaning you save time and get a better experience.

Give your company the edge that it needs to thrive.

YOUR CHALLENGES

- Clarifying the marketplace
- Direct reps pushing only their solutions
- Determining TCO/ROI
- Optimizing existing investments
- Application integration
- BC/DR
- Alignment with Cloud initiatives
- Connectivity infrastructure does not support IT needs

THE OFFERING

- Consultative and streamlined market evaluations
- Documented requirement based solutions
- Audit/inventory of voice and data services
- TCO/ROI models
- Provider management
- Billing consolidations
- IT expertise across the technology stack

KEY BENEFITS

- Ensuring proper design and correct vendor(s) selection
- Technologies that align with the business needs
- Time back for other initiatives
- Long term strategic vendor relationships
- Enhanced user experience
- Potential monthly savings
- Proactive account management

COMPLEMENTARY OFFERINGS

Next Generation Datacenter

Cloud Solutions

Network and Security

End User Computing and Collaboration

Managed IT and Cloud Services